

# Flexential Virginia tour guide



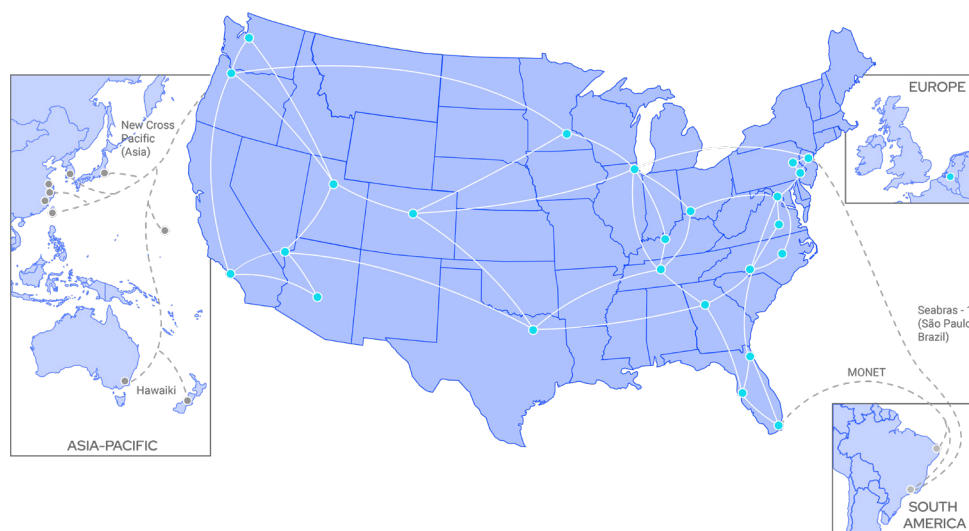
# FlexAnywhere<sup>®</sup> Platform



**Solve complex infrastructure requirements with colocation and cloud solutions tailored to meet your evolving needs.**

The intricacy and cost associated with integrating, managing and protecting legacy applications, on-premise and cloud-based environments can be overwhelming. The Flexential consultative approach addresses your specific demands by tailoring our comprehensive colocation, cloud, data protection, managed and professional services portfolio to deliver optimal, long-term performance for your critical applications.

## Highly connected, national platform



- Colocation | Cloud data centers | DRaaS data centers | Network PoPs | Cloud on ramps | Cloud Fabric
- Network backbone      - - - Subsea cables

For an interactive map of our data centers, cloud regions, DRaaS regions, PoPs and cloud on ramps go to [flexential.com](https://flexential.com)

## Broad reach and capabilities

**100 Gbps**  
Network backbone

**3 Million+**  
Sq. ft. footprint

**330 MW**  
Critical load  
UPS Capacity

**360+**  
On-net carriers

**18**  
US markets

**40+**  
Data centers

## Why Flexential?

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With 40+ data centers across 18 markets, the Flexential highly connected, national data center platform and full suite of colocation, interconnection, cloud, data protection, and professional services, flex to empower our customers' evolving infrastructure requirements.

## End-to-end data center solutions portfolio

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### Colocation

Benefit from secure, highly efficient data centers offering high-density power capabilities and geographic proximity for the utmost control of distributed architectures.



### Interconnection

Access hundreds of carriers, hyperscale cloud providers and hybrid IT networks as well as 100 Gbps network backbone to enable your interconnection needs.



### Cloud

Solve complex hybrid IT challenges and support long-term business growth by implementing private, public and hybrid cloud solutions.



### Data protection

Protect your data, applications and infrastructure from disruptions using disaster recovery solutions as unique as your business requirements.



### Professional Services

Accelerate your IT journey through consultative, end-to-end engagements that address the most complex infrastructure, security, and compliance challenges.

## You're in good company

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**FRONTIER**



Centura Health.

**AutoNation**

Watch Customer Story

**HITACHI**  
Inspire the Next

**tyco**

 **noodles**  
& COMPANY

 **McAfee**

**COX.**

**QUESTBLUE**

# Flexential Interconnection

Create a powerful ecosystem  
of clouds, partners, and customers  
with interconnection services

Today's IT leader is juggling more complexity than ever before. Concerns over security, latency, performance, and cost combined with the reality of supporting an explosion of cloud-based applications, next generation technologies, disconnected systems of compute, storage, and databases that do not communicate with one another or provide scalability are common and painful business challenges.

In order to ensure optimal performance and long-term viability, savvy enterprises are shifting to a hybrid IT approach that matches workload and application requirements with the appropriate infrastructure solution. Further success is achieved by moving workloads closer to users to reduce latency and provide a consistent customer experience.

To optimize this hybrid approach, you need a partner with the physical infrastructure and connectivity options to seamlessly support today's requirements, the flexibility to accommodate future growth and the expertise to integrate, manage and protect your legacy applications, on-premise, colocated, and cloud-based environments.

Flexential Interconnection delivers scalable, industry-leading interconnection options through the combination of an industry-leading 100Gbps network backbone, hundreds of carriers, subsea cables, and low-latency connections to cloud providers to create an ecosystem that delivers secure and reliable connectivity options.



# Optimize your corporate network

Leverage Flexential Interconnection to connect with cloud and software-as-a-service (SaaS) providers, customers, and partners, while increasing performance and reducing latency. Providing a distributed network approach allows businesses to access the breadth of the Flexential portfolio of services including data protection and managed services.

**Flexential Fabric**—An advanced, software-defined interconnection solution that enables direct, secure connectivity to distributed infrastructure and digital ecosystems through a single port.

**DCI and Interconnection Mesh**—Flexential flexible transport solutions, including Data Center Interconnect (DCI) and Interconnection Mesh enable connectivity between data centers on a 100Gbps backbone, connecting you to CSPs, peering exchanges, carriers and partners.

**Cloud Fabric**—Flexential Cloud Fabric provides a secure, Layer 2 private network transport to AWS, Azure, Google, and Oracle via a single port connection managed through the Cloud Fabric Portal.

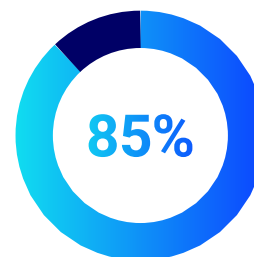
**IP Bandwidth**—Scalable from 10 Mbps up to 40 Gbps across all Flexential locations—and up to 100 Gbps at select sites—our IP bandwidth service enables you to seamlessly manage peak traffic and workload demands.

**Cross Connects**—Flexential low-latency, reliable, point-to-point connections help you reach the carriers, clouds, and IT service providers your business requires.

**Network Hub**—Bring connectivity closer to end users with geographically distributed locations that satisfy latency requirements and provide better application performance.

## Connect anywhere

The centerpiece of Flexential Interconnection is our high-speed, private, secure network backbone. Our backbone is built to connect all of the data centers in our portfolio, as well as strategic carrier hotels. This means that once your data is on our network, it's on a private dedicated path to its destination. Your data does not ride over the internet. This provides security and increased performance because the packets aren't sharing space with unrelated traffic such as social media, streaming content, and malicious internet traffic. Flexential Interconnection is fast, simple, and secure.



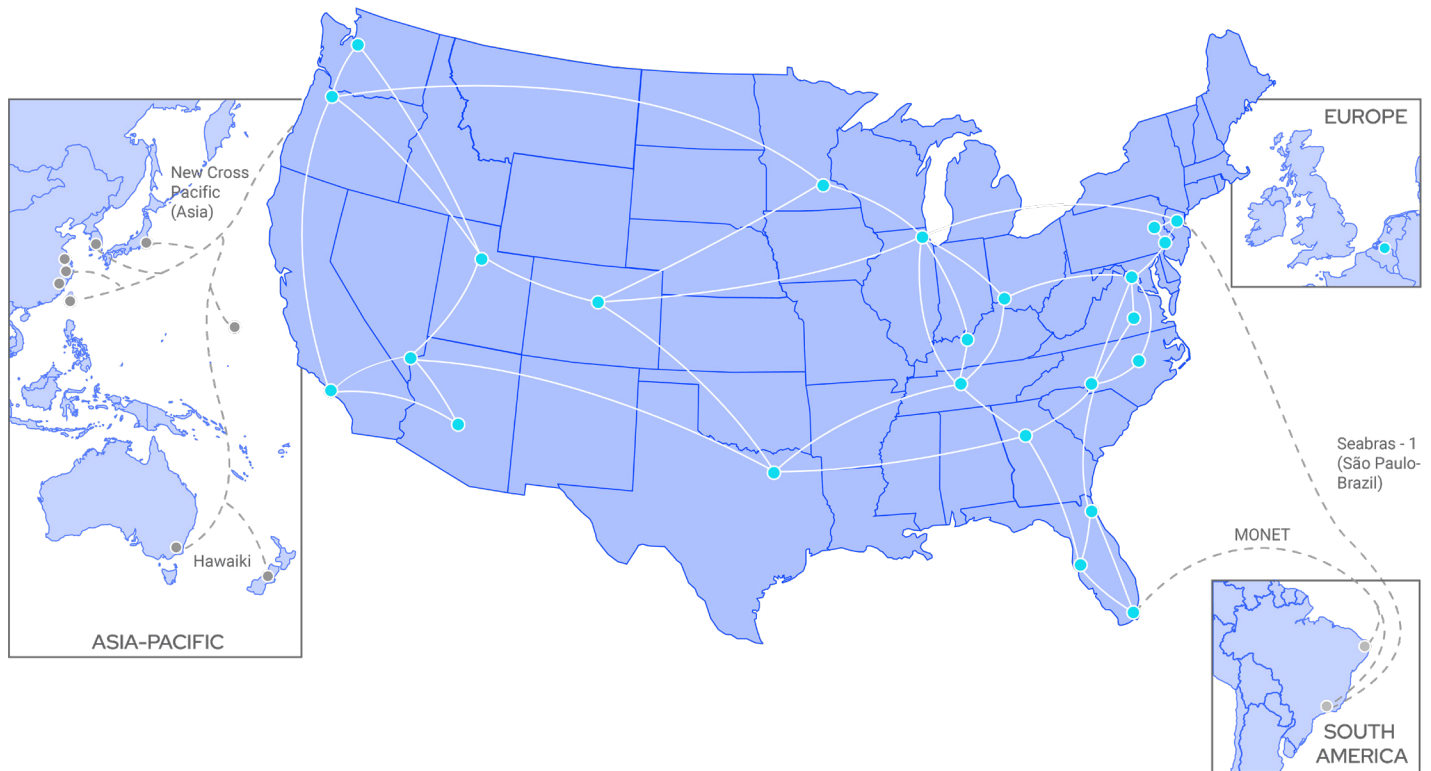
**By 2025,  
85% of infrastructure strategies  
will integrate on-premises, colocation,  
cloud, and edge delivery options.**

—Gartner

## Benefits

- ✓ Reduce latency and improve performance by distributing workloads and bringing applications closer to the user
- ✓ Modernize your network through technology enablement
- ✓ Scalable data center footprints and connectivity
- ✓ Private, secure, and reliable connectivity from the local edge to the cloud, and everything in between
- ✓ Optimize costs by placing data adjacent to the compute resources for faster more efficient workload processing
- ✓ Simple to build, scale, and deploy additional locations, capacity, and services, through an ecosystem of space, services, and interconnection designed to work together seamlessly

# Flexential Interconnection access points



● Colocation | Network PoPs | Cloud on ramps | Cloud Fabric  
— Network backbone    - - - Subsea cables

## Position workloads and data where they're needed

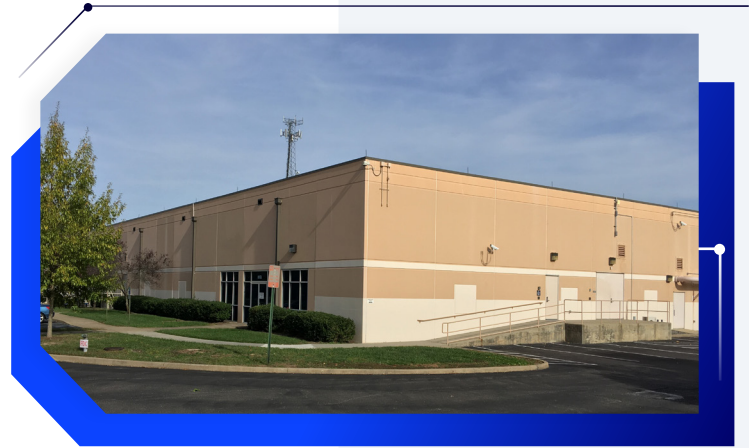
The growth of enterprise network-based applications, the Internet of Things, and Big Data are driving the next technological evolution. As the amount of data generated through these technologies increases exponentially, your connectivity and infrastructure needs will continue to change. Flexential Interconnection provides the flexibility to dynamically adjust your IT infrastructure by delivering the tools to move data and compute to the edge, easily integrate new technologies, and elastically adjust capacity.

**Flexential is leading the way with rich, secure and broad connectivity to enable your success.**

[Learn More](#) →



# Richmond data center



The Richmond data center spans nearly 30,000 square feet and is built strong to keep your business up and running. The site features fully redundant UPS power equipment and energy-efficient cooling.

We offer premium connectivity, including an industry-leading 100-gigabit network backbone -- scalable to 400 Gbps, carrier hotel connectivity, Layer 2 access to 80 on-net carriers, proactive Layer 3 and Layer 4 distributed denial of service protection and a 100% network and bandwidth uptime commitment.

Security and compliance support are part of the package. Our physical security features include, among others: 4-zone security access, biometric scanners and monitored security cameras and intercom systems. The site is compliant with several industry and regulatory standards. We are among a select few in the industry that can provide a certified, protected environment to support compliance with PCI DSS.

## Quick facts

- 28,594-square-foot data center footprint
- 2.80 MW critical load UPS capacity; N + 1 UPS redundancy
- N+1 cooling redundancy
- 100% SLA on power
- 100 Gbps network backbone, scalable to 400 Gbps
- 4-zone security access

## Additional features

- Migration and capacity planning
- Meeting room and dedicated work areas for customer use
- Office lease space available
- Remote hands support available
- Business continuity and disaster recovery services, solutions and support available
- Public, private, hybrid and compliant cloud solutions, as well as cloud recovery and dedicated servers, available
- Professional services including migration, security and risk management, assessments and audits, as well as performance and network architecture support, available

## Facility specifications

### Power & cooling

- N +1 UPS redundancy
- 2.80 MW critical load UPS capacity
- 150 W/SF power density
- N + 1 cooling redundancy
- Hot/cold aisle configuration
- 100% power SLA
- 1.5 PUE rating

### Compliance

- HITRUST CSF compliant site
- PCI DDS compliant site
- Annual, independent audits for SOC 1 Tier Type II, SOC 2 Type II, SOC 3; NIST 800-53; ITAR: SSAE 18
- HITRUST and PCI certification services available
- Regulatory and standards compliance assessment, analysis, consulting and planning services available

### 24/7 Security

- Round-the-clock security and technical staff
- Dual-factor authentication access
- Biometric scanners
- 4-zone security access
- Monitored security cameras and intercom system
- Cage cameras available

### Connectivity

- One unified fabric offering on-demand provisioning of connectivity services
- Connections to strategic carrier hotels
- 100Gbps network backbone
- Access to a rich ecosystem of carriers, service providers and cloud providers reachable from any data center
- IP transit service built on a blend of premium Tier I carriers and including basic DDoS scrubbing protection
- Point to point and mesh services available to connect Flexential data centers

## Flexential solutions portfolio



Colocation



Interconnection



Cloud



Data Protection



Professional Services

Request a tour  
→