

# Virtualization Strategy Checklist

## 5 key actions

IT leaders should take now in response to Broadcom's VMware Partner Program overhaul

### 01

#### Confirm partner status and avoid disruption

Under Broadcom's new model, only select VCSP Pinnacle Partners—like Flexential—can offer compliant VMware support and infrastructure.

- ✓ Check your contract and renewal dates to ensure coverage past October 31, 2025
- ✓ If your provider is no longer authorized, create a transition plan now
- ✓ Look for partners offering **BYOL flexibility, seamless migrations, and business continuity support**

### 02

#### Review VMware licensing exposure and core usage

Broadcom's move to **core-based licensing** has been in effect for over a year, but many environments are still not optimized.

- ✓ Assess how this impacts your **cost structure**, especially in overprovisioned environments
- ✓ Identify whether you're fully utilizing licensed cores—or overpaying for idle capacity

### 03

#### Consider private cloud or dedicated infrastructure for stability

For VMware workloads, private cloud remains the most stable path forward.

- ✓ Hosted Private Cloud offers **cost control, VMware compatibility, and compliance continuity**
- ✓ If full hardware control is required, **dedicated servers** are also available

[Explore Hosted Private Cloud →](#)  
[Explore Dedicated Servers →](#)

### 04

#### Reevaluate your cloud strategy for long-term resilience

This is a key moment to revisit your overall cloud strategy and roadmap.

- ✓ Choose an infrastructure that supports **license portability (BYOL)** and **cross-platform flexibility** and is **VCF 9-ready** for future-proofed VMware environments
- ✓ Leverage [CloudOps Foundations](#) to improve visibility, governance, and operational efficiency across VMware and non-VMware environments
- ✓ Use [FinOps](#) to regain control of **public cloud spend** through real-time insights, cost optimization, and expert financial guidance

### 05

#### Get a no-cost cloud assessment

Gain clarity on your VMware environment with a **Fast-Track Cloud Assessment** from Flexential.

- ✓ Review core usage, licensing, workload placement, and cost impact
- ✓ Receive a **custom report and expert roadmap** to guide your next steps confidently

[Request Your Assessment](#)