

Virtualization Strategy Checklist

5 key actions

IT leaders should take now in response to Broadcom's VMware Partner Program overhaul

01

Confirm partner status and avoid disruption

Under Broadcom's new model, only select VCSP Pinnacle Partners—like Flexential—can offer compliant VMware support and infrastructure.

- ✓ Check your contract and renewal dates to ensure coverage past October 31, 2025
- ✓ If your provider is no longer authorized, create a transition plan now
- ✓ Look for partners offering **BYOL flexibility, seamless migrations, and business continuity support**

02

Review VMware licensing exposure and core usage

Broadcom's move to **core-based licensing** has been in effect for over a year, but many environments are still not optimized.

- ✓ Assess how this impacts your **cost structure**, especially in overprovisioned environments
- ✓ Identify whether you're fully utilizing licensed cores—or overpaying for idle capacity

03

Consider private cloud or dedicated infrastructure for stability

For VMware workloads, private cloud remains the most stable path forward.

- ✓ Hosted Private Cloud offers **cost control, VMware compatibility, and compliance continuity**
- ✓ If full hardware control is required, **dedicated servers** are also available

[Explore Hosted Private Cloud →](#)
[Explore Dedicated Servers →](#)

04

Reevaluate your cloud strategy for long-term resilience

This is a key moment to revisit your overall cloud strategy and roadmap.

- ✓ Choose an infrastructure that supports **license portability (BYOL)** and **cross-platform flexibility** and is **VCF 9-ready** for future-proofed VMware environments
- ✓ Leverage [CloudOps Foundations](#) to improve visibility, governance, and operational efficiency across VMware and non-VMware environments
- ✓ Use [FinOps](#) to regain control of **public cloud spend** through real-time insights, cost optimization, and expert financial guidance

05

Get a no-cost cloud assessment

Gain clarity on your VMware environment with a **Fast-Track Cloud Assessment** from Flexential.

- ✓ Review core usage, licensing, workload placement, and cost impact
- ✓ Receive a **custom report and expert roadmap** to guide your next steps confidently

[Request Your Assessment](#)